# THE BENEFITS OF

# **Print Advertising**

A substantial portion of the population, **more than 6 in 10 U.S. adults,** reads a newspaper each week<sup>1</sup> making it the perfect media for advertisers to promote their products and services.



# PRINT ADS ARE BENEFICIAL TO THE ADVERTISER.

### **Greater flexibility**

Print ads can be placed on various days of the week in different sections of the newspaper, and ad copy can be easily changed.

## **Stronger connection**

Newspapers enable advertisers to use a variety of visual attributes including font, colors, images and texture to make the ad more memorable.

#### **Added credibility**

Advertising in print continues to be the most trusted among consumers with more than 4 out of 5 Americans (82%) trusting newspaper ads.<sup>2</sup>

#### **Better engagement**

Newspaper readers are less distracted and tend to consume the publication in a more leisurely manner. Therefore, they are more likely to spend time absorbing an ad that catches their eye.

### **Drives response**

Eighty percent of consumers say they seek more information about an ad that they find interesting.<sup>3</sup>

#### **Increases sales**

Eight in 10 (79%) of newspaper readers took action as a result of reading a newspaper ad in the past 30 days.<sup>4</sup>

#### **Fast turnaround**

Newspaper ads can be designed quickly, allowing advertisers to be in the market within days as opposed to months.

#### **Brick and mortar appeal**

Newspapers provide a physical presence as a trackable and tangible product that can be utilized by consumers and audited by advertisers.

