## **NEWSPAPER READERS** are senior living shoppers

According to the most recently released information from the multi-market Nielsen Scarborough U.S.

Consumer Survey, nearly 7 in 10 senior living shoppers read a newspaper each week.\*

**68%** of those who plan to shop for a retirement facility, assisted living or nursing home **read a newspaper each** week.<sup>1</sup>

Elder care/nursing home shoppers are avid and engaged newspaper readers.



## **ELDER CARE/ NURSING HOME SHOPPERS ARE:**

**107%** more likely than all U.S. adults to **read a newspaper six to seven days per week.**<sup>2</sup>

**95%** more likely than all U.S. adults to say that **newspapers are a valuable source of content** they cannot find elsewhere.<sup>2</sup>

**36%** more likely than all U.S. adults to **visit the website of their local newspaper**<sup>2</sup>

**28%** more likely than all U.S. adults to **prefer reading a local daily or Sunday newspaper.**<sup>2</sup>

## **MORE LIKELY TO RESPOND TO NEWSPAPER ADS:**

**71%** of elder care/nursing home shoppers **have taken action** in the past year as a result of a newspaper ad.<sup>2</sup>

## Target senior living shoppers by advertising in the newspaper sections they read the most:

Main News
Local News
International News
Food and Cooking
Entertainment



MANSI Media is here to simplify all of your print and digital newspaper ad planning and placement needs. From market research and rate negotiation to flawless execution of multi-market campaigns, we streamline the media buying process to ensure that your campaign successfully reaches your target audience.



Get started today by contacting **Erica Roccia** 

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